This study session begins by introducing fundamental concepts of demand and supply analysis for individual consumers and firms. Also covered are the various market structures (perfect competition, oligopoly, monopoly) in which firms operate. Key macroeconomic concepts and principles then follow, including aggregate output and income measurement, aggregate demand and supply analysis, and analysis of economic growth factors. The study session concludes with coverage of the business cycle and its effect on economic activity.

**READING ASSIGNMENTS**

**Reading 8**
Topics in Demand and Supply Analysis  
by Richard V. Eastin, PhD, and Gary L. Arbogast, PhD, CFA

**Reading 9**
The Firm and Market Structures  
by Richard Fritz, PhD, and Michele Gambera, PhD, CFA

**Reading 10**
Aggregate Output, Prices, and Economic Growth  
by Paul R. Kutasovic, PhD, CFA, and Richard Fritz, PhD

**Reading 11**
Understanding Business Cycles  
by Michele Gambera, PhD, CFA, Milton Ezrati, and Bolong Cao, PhD, CFA

**LEARNING OUTCOMES**

**READING 8. TOPICS IN DEMAND AND SUPPLY ANALYSIS**

The candidate should be able to:

- calculate and interpret price, income, and cross-price elasticities of demand and describe factors that affect each measure;
b compare substitution and income effects;
c contrast normal goods with inferior goods;
d describe the phenomenon of diminishing marginal returns;
e determine and interpret breakeven and shutdown points of production;
f describe how economies of scale and diseconomies of scale affect costs.

READING 9. THE FIRM AND MARKET STRUCTURES

The candidate should be able to:
a describe characteristics of perfect competition, monopolistic competition, oligopoly, and pure monopoly;
b explain relationships between price, marginal revenue, marginal cost, economic profit, and the elasticity of demand under each market structure;
c describe a firm’s supply function under each market structure;
d describe and determine the optimal price and output for firms under each market structure;
e explain factors affecting long-run equilibrium under each market structure;
f describe pricing strategy under each market structure;
g describe the use and limitations of concentration measures in identifying market structure;
h identify the type of market structure within which a firm operates.

READING 10. AGGREGATE OUTPUT, PRICES, AND ECONOMIC GROWTH

The candidate should be able to:
a calculate and explain gross domestic product (GDP) using expenditure and income approaches;
b compare the sum-of-value-added and value-of-final-output methods of calculating GDP;
c compare nominal and real GDP and calculate and interpret the GDP deflator;
d compare GDP, national income, personal income, and personal disposable income;
e explain the fundamental relationship among saving, investment, the fiscal balance, and the trade balance;
f explain how the aggregate demand curve is generated;
g explain the aggregate supply curve in the short run and long run;
h explain causes of movements along and shifts in aggregate demand and supply curves;
i describe how fluctuations in aggregate demand and aggregate supply cause short-run changes in the economy and the business cycle;
j distinguish among the following types of macroeconomic equilibria: long-run full employment, short-run recessionary gap, short-run inflationary gap, and short-run stagflation;
k explain how a short-run macroeconomic equilibrium may occur at a level above or below full employment;
l. analyze the effect of combined changes in aggregate supply and demand on the economy;

m. describe sources, measurement, and sustainability of economic growth;

n. describe the production function approach to analyzing the sources of economic growth;

o. define and contrast input growth with growth of total factor productivity as components of economic growth.

READING 11. UNDERSTANDING BUSINESS CYCLES

The candidate should be able to:

a. describe the business cycle and its phases;

b. describe credit cycles;

c. describe how resource use, consumer and business activity, housing sector activity, and external trade sector activity vary as an economy moves through the business cycle;

d. describe theories of the business cycle;

e. interpret a set of economic indicators, and describe their uses and limitations;

f. describe types of unemployment, and compare measures of unemployment;

g. explain inflation, hyperinflation, disinflation, and deflation;

h. explain the construction of indexes used to measure inflation;

i. compare inflation measures, including their uses and limitations;

j. contrast cost-push and demand-pull inflation.